



VP Sales Appointment

Dear _____,

It's our pleasure to invite you to join CarDr.com Inc (company) as an independent Corporate, Large Franchise Sales lead focussed on enterprise Rooftops.

Sales Role:

1. **Lead Corporate Sales** – Franchise Rooftops
2. **Coordinate Multi Seller Line Sales efforts**
3. **Lead salesforce-** sales people that you select and manage per company policy

Your Compensation – will be two-fold: **1. Sales achieved by you** and **2. sales via contractors you appoint**. The residual commissions to continue as long as you are associated with the company and close 3 accounts a year.

1st Phase

1. **Commission** –
 - a. For accounts closed by you

New Sales Commission	100.0%
Months	%
2nd Month	50.0%
3rd Month	40.0%
4-12 months	35.0%
12-36 months	4.0%
>36 months	1.0%

Year 1	\$ 1,56,263
Year 2	\$ 2,85,660
Year 3	\$ 3,11,580

- b. Flat 5% of Revenue collected by resources you appoint except for 1st month, paid quarterly post collection.
- c. If an account cancels before the minimum 3 months service period, 50% of the earned commission will be deducted/charged to the VP.

Incentive Equity Options are typically offered to key contributors at the 120 days anniversary and we intend to offer them to you as well.

Authorised Officer

Parry Singh

Parry Singh

CarDr.com Inc, Tower Floor, 1415 West 22nd Street, Oak Brook, IL 60523



VP Sales Agreement

Date: 01 June 2023

Dear _____,

It's our pleasure to invite you to join CarDr.com Inc (company) as an **VP Sales**. The position will be an independent contractor role.

This appointment will be effective on _____ subject to the terms and conditions listed below.

1. **Role:** Your role is to sell the company's software & hardware as a subscription service, provide support and ensure collection. It requires
 - Making calls to arrange appointments with potential sign-ups
 - Visiting potential sign-ups
 - Receiving phone calls and service existing assigned accounts
 - Maintaining client relations with monthly visits
 - Managing assignment and installation of CarDr.com Bluetooth OBD Adapters
2. **Compensation Plan:**
 - a. **Direct Sales:**
 - i. **Fresh Sales** - compensation will be calculated as follows:
 - One time 100% of the first month's subscription payment
 - ii. **Residual compensation** – payable only on the active accounts
 - iii. 50% for 2nd month
 - iv. 40% for 3rd month
 - v. 35% for 4-12 months
 - vi. 4% for 2nd and 3rd year
 - vii. 1% for 4th year and onwards
 - If an account cancels before the minimum 3 months service period, 50% of the earned commission will be deducted/charged to the VP.
 - b. **Indirect Sales: Sales via Team recruited directly:** independent sales team that you select and manage per company policy. You will receive Flat 5% of Net Revenue collected by resources you appoint except 1st month. Paid quarterly post collection.
3. **Travel & Incidentals:** All expenses for work related travel will be reimbursed as approved
4. **Reporting:** You will report to the person appointed by the company
5. **OBD Reader:** You will get 1 OBD reader to start with at a cost of \$49.95 paid by credit card. You can buy more at same price.
6. **Company Policies:** You are bound by the terms of service published at <https://cardr.com/terms-employee/> . By executing this document, you confirm that you have reviewed them and will do so periodically.
7. **Confidentiality:** You will maintain the confidentiality of all information related to the company. All works done by you are the sole property of CarDr.com Inc.
8. **Legal Jurisdiction:** will be Dupage County, Illinois. All matters will be arbitrated

You will be issued form 1099 at the end of the calendar year.

On behalf of the company, it is my pleasure to welcome you to our organization, and we look forward to a successful association with you.



Yours Sincerely

Sign:

Name:

Authorised Officer

CarDr.com Inc

Accepted:

Signature

Name:

Date:

Email:

Tel:

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