



The Account Managers Compensation Plan:

- **Fresh Sales:** Account managers will receive a one-time payment equal to 100% of the first month's subscription payment for each new account they sell.
- **Residual Compensation:** Account managers will receive ongoing compensation for active accounts as follows:
 - 50% of the subscription payment for the second month
 - 40% of the subscription payment for the third month
 - 35% of the subscription payment for months 4-12
 - 4% of the subscription payment for 2nd and 3rd year
 - 1% of the subscription payment for the fourth year and beyond.
- **Chargeback:** If an account cancels before the minimum 3 months service period, 50% of the earned commission will be deducted/charged to the account manager.

Residual compensation – payable only to the active accounts. They will be issued a 1099 at the end of the calendar year.

To sign up to be an account manager please sign and return the next page.

Account Manager Projected Annual Compensation: Based on 5 Rooftops sold per month

| | Sales Agent |
|--------|-------------|
| Year 1 | \$ 83,813 |
| Year 2 | \$ 1,43,370 |
| Year 3 | \$ 1,56,330 |

| | |
|----------------------|----------|
| New Sales Commission | 100.0% |
| Months | % |
| 2nd Month | 50.0% |
| 3rd Month | 40.0% |
| 4-12 months | 35.0% |
| 12-36 months | 4.0% |
| >36 months | 1.0% |



Account Manager Agreement

Personal & Confidential

01 June 2023

Dear _____,

It's our pleasure to invite you to join CarDr.com Inc (company) as an **Account Manager**. The position will be an independent contractor role.

This appointment will be effective on _____ subject to the terms and conditions listed below.

1. **Role:** Your role is to sell the company's software & hardware as a subscription service, provide support and ensure collection. It requires
 - Making calls to arrange appointments with potential sign-ups
 - Visiting potential sign-ups
 - Receiving phone calls and service existing assigned accounts
 - Maintaining client relations with monthly visits
 - Managing assignment and installation of CarDr.com Bluetooth OBD Adapters
2. **Compensation Plan**
 - a. **Fresh Sales** - compensation will be calculated as follows:
 - One time 100% of the first month's subscription payment
 - b. **Residual compensation** – payable only on the active accounts
 - i. 50% for 2nd month
 - ii. 40% for 3rd month
 - iii. 35% for 4-12 months
 - iv. 4% for 2nd and 3rd year
 - v. 1% for 4th year and onwards
 - c. **Chargeback** – If an account cancels before the minimum 3 months service period, 50% of the earned commission will be deducted/charged to the account manager.
3. **Reporting:** You will report to the person appointed by the company
4. **OBD Reader:** You will get 1 OBD reader to start with at a cost of \$49.95 paid by credit card. You can buy more at same price.
5. **Company Policies:** You are bound by the terms of service published at <https://cardr.com/terms-employee/>. By executing this document, you confirm that you have reviewed them and will do so periodically.
6. **Confidentiality:** You will maintain the confidentiality of all information related to the company. All works done by you are the sole property of CarDr.com Inc.
7. **Legal Jurisdiction:** will be Dupage County, Illinois. All matters will be arbitrated

You will be issued form 1099 at the end of the calendar year.

On behalf of the company, it is my pleasure to welcome you to our organization, and we look forward to a successful association with you.

Yours Sincerely

Sign:
Name:
Authorised Officer
CarDr.com Inc

Accepted:

Signature
Name:
Date:
Email:
Tel:

For Tax Purpose
Social Security No.:
Address:

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